





### From July 15<sup>th</sup> to September 30<sup>th</sup>, offer your patients a stylish complete solution!

#### **PARTICIPATING FRAME BRANDS:**





vogue

Polo | Ralph Lauren | Ralph Eyewear | Michael Kors | Coach | Emporio Armani | Tory Burch | Burberry | Versace Prada Eyewear | Prada Linea Rossa | Tiffany & Co. | Dolce & Gabbana | Miu Miu Eyewear | Valentino | Giorgio Armani | Bylgari

(1) To be eligible two new edge and mount pairs must include lenses with Crizal® coating and participating Luxottica brands

### Style for every occasion

- Patient lifestyles have changed dramatically with hours spent in front of digital screens staring at harmful blue light.
- This new promotion is the perfect opportunity for you to help your patients upgrade both protection and style!
- Offer your patients multiple pairs to meet their every need indoors and outdoors!

### Terms of the offer

- This offer is valid from July 15th to September 30th 2020.
- \$40 rebate applies to two new complete edge and mount jobs with lenses with Crizal® coating and participating Luxottica brands.
- Subsequent orders must be placed within 90 days of the purchase of the first pair, and must be accompanied with a completed Frame Form. Please send the frame form to Essilor Canada Customer Experience.

Contact your Essilor Business Consultant or Luxottica Sales Consultant for more information.

## **FAQ**

#### · What is the Offer?

If at least two pairs of lenses purchased for a patient or their immediate family member(s) include Crizal® coating and participating Luxottica brands you can earn a \$40 rebate.

Are all lens materials eligible?
 Yes.

#### How will I receive the \$40 rebate?

When you purchase two new edge and mount pairs of Crizal® coating in participating Luxottica brands you will be eligible to claim a \$40 rebate. A \$20 rebate on Crizal® coating in eligible Luxottica brands will be paid by Essilor Canada on the monthly statement. The balance \$20 will be paid by Luxottica on their monthly statement. Please make sure that the frame form is completed and shared with Customer Experience for the discounts to be paid in a timely manner. Stock lenses are not eligible.

 Must both the First and Second Pairs be Luxottica frames to get the \$40 rebate?

Yes, to qualify for the \$40 rebate both the first Qualifying Pair frame and the second Qualifying Pair frame must be from the selection of the participating best-selling Luxottica frame brands. Non-participating Luxottica frame brands and non-Luxottica frame brands are not eligible for the Frame Reward offer.

 Do frames for both the First and Second Pairs need to be from the same Luxottica brand?

No, both the First and Second Pair frames could be any combination of the participating Luxottica frame brands.

Must patients buy one clear pair and one sun pair?

No. the pairs can be any combination of clear/and or sun, as long as they include Crizal® and participating Luxottica frames.

· Who are eligible family members?

Spouse and/or partners and children under the age of 18.

 Can this offer be combined with other Essilor Canada or Luxottica offers?

Yes, this offer can be combined with other eligible Essilor or Luxottica offers.

• Is there a limit to the number of times the rebate can be claimed for the same patient?

The original patient can purchase a second, third or even fourth pair for themselves or their family members.

Each set of eligible pair combinations per patient (or eligible family member) qualifies for a \$40 rebate. i.e. If a patient (or

their family member buys two edge and mount pairs with Crizal® coating and eligible Luxottica frames, the practice gets \$40 back, if the customer buys four pairs, the practice gets \$80 back.

The Order Form must be completed for the rebates to be issued in a timely manner. A maximum \$80 can be claimed per practice per eligible patient or family member.

Participating Labs: Essilor Canada, (Aries Optical, Eastern
 Optical, Perspectics, OPSG, R&R Optical, K&W Optical, Groupe
 Vision Optique, Pioneer Optical) as well as partner laboratories
 ( Econo-Optic Ltd, Laboratoire d'Optique S.D.L., Optique Cristal (1988) Inc.)

#### **PARTICIPATING FRAME BRANDS:**







Polo | Ralph Lauren | Ralph Eyewear | Michael Kors | Coach | Emporio Armani | Tory Burch | Burberry | Versace Prada Eyewear | Prada Linea Rossa | Tiffany & Co. | Dolce & Gabbana | Miu Miu Eyewear | Valentino | Giorgio Armani | Bylgari





## **Order Form**

Get \$40 off when purchasing two new edge and mount pairs of lenses with Crizal® coating in participating Luxottica brands.

Date:					
Practice Name:					
Essilor Account Number:					
Luxottica Account Number:					

Patient Name				
Eligible First Pair Patient Reference				
Order Date				
FRAME BRAND	FRAME 1 Model/Style (e.g.rx6489)	FRAME 2 MODEL/STYLE (E.G.RX6489)	FRAME 3 MODEL/STYLE (E.G.RX6489)	FRAME 4 MODEL/STYLE (E.G.RX6489)
Includes Crizal® coating	□ Yes □ No	☐ Yes ☐ No	□ Yes □ No	☐ Yes ☐ No
Burberry				
Bvlgari				
COACH				
Dolce & Gabbana				
Emporio Armani				
Giorgio Armani				
MICHAEL KORS				
Miu Miu				
Oakley Sun				
Oakley Optical				
Oakley Youth Rx				
Oakley Youth Sun				
Polo				
Prada				
Prada Linea Rossa				
Ralph				
Ralph Lauren				
Ray-Ban				
Ray-Ban Junior				
Ray-Ban Junior Optical				
Ray-Ban Optical				
Tiffany				
TORY BURCH				
Valentino				
Versace				
Vogue				

© 2020 Essilor Canada. All rights reserved. Unless otherwise indicated all trademarks are the property of Essilor Canada and/or its affiliates or subsidiaries in Canada and other countries.. Ray-Ban, Oakley, Vogue, Polo, Ralph Lauren, Ralph Eyewear, Michael Kors, Coach, Emporio Armani, Tory Burch, Burberry, Versace, Prada Eyewear, Prada Linea Rossa, Tiffany & Co., Dolce & Gabbana, Miu Miu Eyewear, Valentino, Giorgio Armani and Bylgari are trademarls or registered trademarks owned or licenses to Luxottica and/or its subsidiaries in Canada and in other countries. These products may be protected by one or more patents.

# ENHANCE YOUR STYLE OFFER Terms and Conditions

- 1. **Eligibility.** The Enhance Your Style Offer (the "Offer") is open only to authorized individual eyecare professional practices ("ECPS") whose eyecare professionals are all members in good standing that: (a) are located and practicing within one of the ten (10) Canadian provinces or three (3) territories and (b) are an existing Essilor Customer.
- 2. Offer Period. The Offer is valid for purchases made between July 15th, 2020 and September 30th, 2020.
- 3. **Conditions**. This offer applies when the second Eligible Pair is purchased by the original patient or their spouse/partner or children under the age of 18 ("Immediate Family Member").
- 4. **Rebate**. ECPs who purchase two (2) new edge and mount pairs for patients and/or the original patient's Immediate Family Members, each with Ienses with Crizal® coating in participating Luxottica frames (see list below) ("Eligible Pairs") during the Offer Period get a \$40 rebate.
- 5. **Maximum.** ECPs may redeem a maximum of four (4) Eligible Pairs per family, that is a maximum of \$80.
- 6. **How to redeem.** ECPs must complete the Frame Form provided to them by Essilor and send it in to Essilor Customer Experience to get the rebate.
- 7. **Payment**. The rebate will be applied monthly. For each rebate, \$20 will be paid by Essilor Canada on their monthly statement and the other \$20 will be paid by Luxottica on their monthly statement.
- 8. Compatibility. ECPs can combine the Offer with existing eligible Essilor Canada offers and existing Luxottica offers.
- 9. **Participating Labs.** The participating labs are the following: Essilor Canada, (Aries Optical, Eastern Optical, Perspectics, OPSG, R&R Optical, K&W Optical, Groupe Vision Optique, Pioneer Optical) as well as partner laboratories (Econo-Optic Ltd, Laboratorie d'Optique S.D.L., Optique Cristal (1988) Inc).
- 10. Eligible Lenses. The lenses must include Crizal® coating.
- 11. Eligible Frames. Participating frame brands under this Frame Reward offer consist of the following Luxottica frame brands only: Ray-Ban, Oakley, Vogue, Polo, Ralph Lauren, Ralph Eyewear, Michael Kors, Coach, Emporio Armani, Tory Burch, Burberry, Versace, Prada Eyewear, Prada Linea Rossa, Tiffany & Co., Dolce & Gabbana, Miu Miu Eyewear, Valentino, Giorgio Armani and Bylgari. No other Luxottica frame brands or frame brands from any other manufacturers qualify for this Frame Reward offer
- 12. Acceptance. By claiming the Offer ECPs agree to abide by and be bound by these Terms and Conditions.
- 13. **Sponsor**. EssilorLuxottica Canada Inc., 371 Rue Deslauriers, Saint-Laurent (QC) H4N 1W2.